

MD ANALYSIS

CA 7 April Analysis

GAT Constitutional Area 7 Leader: Open

July 2022 to April 2023 (10 months) Results

| CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 34 | 28 | 48 | 38 | 38 |
| Charter Members | 998 | 838 | 1276 | 1066 | 1086 |
| New Members | 3795 | 3528 | 3994 | 3582 | 3536 |
| Drops | 5622 | 4781 | 5023 | 4617 | 4241 |
| Net Growth | -320 | 113 | 812 | 497 | 1046 |

April (Only Results)

| CA 7 | Apr-20 | Apr-21 | Apr-22 | Apr-23 |
|------------------------|--------|--------|--------|--------|
| New Clubs | 3 | 5 | 5 | 5 |
| Charter Members | 85 | 133 | 116 | 161 |
| New Members | 151 | 608 | 620 | 506 |
| Drops | 368 | 485 | 404 | 353 |
| Net Growth | -90 | 348 | 371 | 376 |

Statement for 4th Quarter Results(previous 3 years)

| CA 7 | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|------------------------|----------------------|----------------------|----------------------|
| New Clubs | 16 | 23 | 15 |
| Charter Members | 495 | 604 | 477 |
| New Members | 885 | 1535 | 1721 |
| Drops | 2842 | 2983 | 3405 |
| Net Growth | -1227 | -554 | -936 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-------------------------------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 4 | 8 | 18 | 2 | 14 |
| | | Charter Members | 139 | 274 | 429 | 97 | 362 |
| | | New Members | 2032 | 1920 | 1817 | 1546 | 1829 |
| | | Drops | 2696 | 2632 | 2575 | 2518 | 2370 |
| | | Net Growth | -180 | -77 | 0 | -567 | 177 |
| Total | | New Clubs | 4 | 8 | 18 | 2 | 14 |
| | | Charter Members | 139 | 274 | 429 | 97 | 362 |
| | | New Members | 2032 | 1920 | 1817 | 1546 | 1829 |
| | | Drops | 2696 | 2632 | 2575 | 2518 | 2370 |
| | | Net Growth | -180 | -77 | 0 | -567 | 177 |

April (Only) Results

| MD | GMT Area | CA 7 | Apr-20 | Apr-21 | Apr-22 | Apr-23 |
|-------|-------------------------------------------------|-----------------|--------|--------|--------|--------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 1 | 1 | 0 | 2 |
| | | Charter Members | 29 | 30 | 2 | 47 |
| | | New Members | 95 | 202 | 169 | 171 |
| | | Drops | 227 | 286 | 246 | 183 |
| | | Net Growth | -75 | -16 | -49 | 65 |
| Total | | New Clubs | 1 | 1 | 0 | 2 |
| | | Charter Members | 29 | 30 | 2 | 47 |
| | | New Members | 95 | 202 | 169 | 171 |
| | | Drops | 227 | 286 | 246 | 183 |
| | | Net Growth | -75 | -16 | -49 | 65 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|----------------------------------------------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 5 | 8 | 1 |
| | | Charter Members | 115 | 190 | 43 |
| | | New Members | 257 | 707 | 638 |
| | | Drops | 1254 | 1368 | 1460 |
| | | Net Growth | -761 | -345 | -623 |
| Total | | New Clubs | 5 | 8 | 1 |
| | | Charter Members | 115 | 190 | 43 |
| | | New Members | 257 | 707 | 638 |
| | | Drops | 1254 | 1368 | 1460 |
| | | Net Growth | -761 | -345 | -623 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|----------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 202 | Various | New Clubs | 1 | 0 | 5 | 0 | 1 |
| | | Charter Members | 27 | 2 | 112 | 11 | 26 |
| | | New Members | 500 | 446 | 493 | 375 | 448 |
| | | Drops | 699 | 685 | 743 | 687 | 628 |
| | | Net Growth | -106 | -171 | -41 | -207 | -76 |
| Total | | New Clubs | 1 | 0 | 5 | 0 | 1 |
| | | Charter Members | 27 | 2 | 112 | 11 | 26 |
| | | New Members | 500 | 446 | 493 | 375 | 448 |
| | | Drops | 699 | 685 | 743 | 687 | 628 |
| | | Net Growth | -106 | -171 | -41 | -207 | -76 |

April (Only) Results

| MD | GMT Area | CA 7 | Apr-20 | Apr-21 | Apr-22 | Apr-23 |
|--------------|-----------------|------------------------|---------------|---------------|---------------|---------------|
| 202 | Various | New Clubs | 0 | 1 | 0 | 1 |
| | | Charter Members | 0 | 20 | 0 | 20 |
| | | New Members | 15 | 54 | 51 | 62 |
| | | Drops | 64 | 97 | 70 | 103 |
| | | Net Growth | -47 | -14 | -16 | 8 |
| Total | | New Clubs | 0 | 1 | 0 | 1 |
| | | Charter Members | 0 | 20 | 0 | 20 |
| | | New Members | 15 | 54 | 51 | 62 |
| | | Drops | 64 | 97 | 70 | 103 |
| | | Net Growth | -47 | -14 | -16 | 8 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|-----------------|------------------------|------------------------------|------------------------------|------------------------------|
| 202 | Various | New Clubs | 2 | 1 | 0 |
| | | Charter Members | 66 | 29 | 1 |
| | | New Members | 56 | 174 | 172 |
| | | Drops | 430 | 527 | 401 |
| | | Net Growth | -286 | -259 | -185 |
| Total | | New Clubs | 2 | 1 | 0 |
| | | Charter Members | 66 | 29 | 1 |
| | | New Members | 56 | 174 | 172 |
| | | Drops | 430 | 527 | 401 |
| | | Net Growth | -286 | -259 | -185 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-----------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 307 | Indonesia | New Clubs | 29 | 20 | 25 | 36 | 23 |
| | | Charter Members | 832 | 562 | 735 | 958 | 698 |
| | | New Members | 1251 | 1152 | 1656 | 1654 | 1255 |
| | | Drops | 2202 | 1432 | 1685 | 1393 | 1235 |
| | | Net Growth | -22 | 383 | 843 | 1282 | 949 |
| Total | | New Clubs | 29 | 20 | 25 | 36 | 23 |
| | | Charter Members | 832 | 562 | 735 | 958 | 698 |
| | | New Members | 1251 | 1152 | 1656 | 1654 | 1255 |
| | | Drops | 2202 | 1432 | 1685 | 1393 | 1235 |
| | | Net Growth | -22 | 383 | 843 | 1282 | 949 |

April (Only) Results

| MD | GMT Area | CA 7 | Apr-20 | Apr-21 | Apr-22 | Apr-23 |
|--------------|------------------|------------------------|---------------|---------------|---------------|---------------|
| 307 | Indonesia | New Clubs | 2 | 3 | 5 | 2 |
| | | Charter Members | 56 | 83 | 114 | 94 |
| | | New Members | 41 | 350 | 398 | 273 |
| | | Drops | 77 | 102 | 82 | 67 |
| | | Net Growth | 32 | 376 | 440 | 303 |
| Total | | New Clubs | 2 | 3 | 5 | 2 |
| | | Charter Members | 56 | 83 | 114 | 94 |
| | | New Members | 41 | 350 | 398 | 273 |
| | | Drops | 77 | 102 | 82 | 67 |
| | | Net Growth | 32 | 376 | 440 | 303 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 307 | Indonesia | New Clubs | 9 | 14 | 14 |
| | | Charter Members | 314 | 385 | 433 |
| | | New Members | 572 | 649 | 907 |
| | | Drops | 1157 | 1076 | 1530 |
| | | Net Growth | -179 | 57 | -118 |
| Total | | New Clubs | 9 | 14 | 14 |
| | | Charter Members | 314 | 385 | 433 |
| | | New Members | 572 | 649 | 907 |
| | | Drops | 1157 | 1076 | 1530 |
| | | Net Growth | -179 | 57 | -118 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|--------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 12 | 10 | 28 | 7 | 4 |
| | | Drops | 25 | 32 | 20 | 19 | 8 |
| | | Net Growth | -12 | -22 | 10 | -11 | -4 |
| Total | | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 12 | 10 | 28 | 7 | 4 |
| | | Drops | 25 | 32 | 20 | 19 | 8 |
| | | Net Growth | -12 | -22 | 10 | -11 | -4 |

April (Only) Results

| MD | GMT Area | CA 7 | Apr-21 | Apr-22 |
|--------------|---------------------|------------------------|---------------|---------------|
| NA | Undistricted | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 2 | 2 |
| | | Drops | 0 | 6 |
| | | Net Growth | 2 | -4 |
| Total | | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 2 | 2 |
| | | Drops | 0 | 6 |
| | | Net Growth | 2 | -4 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 4th Qtr | 2020-2021 4th Qtr | 2021-2022 4th Qtr |
|--------------|---------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 0 | 5 | 4 |
| | | Drops | 1 | 12 | 14 |
| | | Net Growth | -1 | -7 | -10 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 0 | 5 | 4 |
| | | Drops | 1 | 12 | 14 |
| | | Net Growth | -1 | -7 | -10 |

